

Fortis Healthcare Limited

Support Office

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FHL/SEC/STEX/RR/2016-17

The National Stock Exchange of India Ltd. Corporate Communications Department "Exchange Plaza", 5th Floor, Bandra-Kurla Complex, Bandra (East), Mumbai - 400051 Serip Symbol: FORTIS

February 14, 2017

BSE Limited Corporate Services Department Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001 Scrip Code:532843

Sub: Outcome of the Board Meeting

Dear Sir

This is to inform you that the Board of Directors of the Company at their meeting held today i.e. February 14, 2017, *inter-alia*, considered and approved the Un-audited Financial Results for the quarter and period ended on December 31, 2016.

Please find enclosed 'Un-audited Financial Results' and 'Limited Review Report' thereon along with a copy of the press release being issued in this regard.

The meeting concluded at 2:00 p.m.

This is for your information and records please.

Yours faithfully

For Fortis Realthcare Limited

Rahul Ranjan Company Secretary A17035

Chartered Accountants 7th Floor, Building 10,Tower B, DLF Cyber City Complex, DLF City Phase - II, Gurgaon - 122 002, Haryana, India

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INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF FORTIS HEALTHCARE LIMITED

We have reviewed the accompanying Statement of Unaudited Financial Results ('Results') of FORTIS
HEALTHCARE LIMITED ("the Company") for the quarter and nine months ended 31 December, 2016
included in the accompanying Statement of Standalone and Consolidated Unaudited Financial Results
("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the
SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No.
CIR/CFD/FAC/62/2016 dated 5 July, 2016.

These Results included in the Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Results included in the Statement based on our review.

- 2. We conducted our review of the Results included in the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Results included in the Statement are free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Results included in the Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated 5 July, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

RASHIM TANDON

Partner No 005540

(Membership No. 095540)

Gurgaon, 14 February, 2017 RT/JB/2017



Chartered Accountants 7th Floor, Building 10,Tower B, DLF Cyber City Complex, DLF City Phase - II, Gurgaon - 122 002, Haryana, India

Tel: +91 124 679 2000 Fax: +91 124 679 2012

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF FORTIS HEALTHCARE LIMITED

1. We have reviewed the accompanying Consolidated Unaudited Financial Results ('Consolidated Results') of FORTIS HEALTHCARE LIMITED ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the profit / (loss) of its joint venture and associates for the quarter and nine months ended 31 December, 2016 included in the accompanying Statement of Standalone and Consolidated Unaudited Financial Results ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated 5 July, 2016.

This Consolidated Results included in the Statement which is the responsibility of the Parent's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Consolidated Results included in the Statement based on our review.

- 2. We conducted our review of the Consolidated Results included in the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Consolidated Results included in the Statement are free of material misstatement. A review is limited primarily to inquiries of Parent's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. The Consolidated Results included in the Statement includes the results of the following entities
 - a. Fortis Healthcare Limited (the Parent Company)
 - Fortis Hospitals Limited ("FHsL") (wholly owned subsidiary of the Parent Company) and results of its subsidiaries and joint ventures;
 - i. Birdie & Birdie Realtors Private Limited (wholly owned subsidiary of FHsL)
 - ii. Fortis C-Doc Healthcare Limited (joint venture of FHsL)
 - iii. Fortis Health Management (East) Limited (subsidiary of FHsL)
 - iv. Fortis Cancer Care Limited ("FCCL") (wholly owned subsidiary of FHsL) and the results of its subsidiary Lalitha Healthcare Private Limited
 - v. Fortis Cauvery (joint venture of FCCL)
 - vi. Fortis Malar Hospitals Limited (subsidiary of FHsL) and the results of its wholly owned subsidiary Malar Stars Medicare Limited.
 - vii. Fortis Emergency Services Limited (subsidiary of FHsL)



- viii. Stellant Capital Advisory Services Private Limited (wholly owned subsidiary of FHsL) and the results of its wholly owned subsidiary Religare Health Trust Trustee Manager Pte Limited.
- c. Escorts Heart Institute and Research Centre Limited ("EHIRCL") (wholly owned subsidiary of the Parent Company) and results of its subsidiaries and associate:
 - i. Fortis Health Staff Limited (subsidiary of EHIRCL)
 - ii. Fortis Asia Healthcare Pte. Limited (wholly owned subsidiary of EHIRCL) and the results of its wholly owned subsidiary Fortis Healthcare International Pte. Limited ("FHIPL")
 - iii. Radlink Asia Pte. Limited (wholly owned subsidiary of FHIPL) and the results of its subsidiaries and associates up to 12 May, 2015
 - Fortis Healthcare Singapore Pte. Limited (wholly owned subsidiary of FHIPL) up to 05 April, 2015
 - v. Lanka Hospitals Corporation Plc (associate of FHIPL)
 - vi. Fortis Healthcare Middle East LLC (subsidiary of FHIPL)
 - vii. Mena Healthcare Investment Company Limited (subsidiary of FHIPL) and the results of its wholly owned subsidiary Medical Management Company Limited
 - viii. SRL Diagnostics FZ-LLC (wholly owned subsidiary of FHIPL) up to 07 July, 2016
- d. SRL Limited ("SRL") (subsidiary of the Parent Company) and the results of its subsidiaries and joint venture entities:
 - i. SRL Diagnostics Private Limited (wholly owned subsidiary of SRL)
 - ii. SRL Reach Limited (wholly owned subsidiary of SRL)
 - iii. DDRC SRL Diagnostics Services Private Limited (joint venture of SRL)
 - iv. Super Religare Reference Laboratories (Nepal) Private Limited (joint venture of SRL)
 - v. SRL Diagnostics FZ-LLC (wholly owned subsidiary of SRL) with effect from 07 July, 2016
- e. Hiranandani Healthcare Private Limited (subsidiary of the Parent Company)
- f. Fortis Healthcare International Limited ("FHIL) (wholly owned subsidiary of the Parent Company) and results of its subsidiaries and associate:
 - i. Fortis Global Healthcare (Mauritius) Limited (wholly owned subsidiary of FHIL)
 - ii. Fortis Medicare International Limited (associate of FHIL)
 - RHT Health Trust (previously known as Religare Health Trust) and its subsidiaries (associate of FHIL)
 - iv. Medical and Surgical Centre Limited (associate of FHIL)
- g. Fortis La Femme Limited (wholly owned subsidiary of the Parent Company)
- h. Fortis Hospotel Limited (subsidiary of the Parent Company) with effect from 13 October, 2016.
- 4. The consolidated unaudited financial results also includes the Group's share of profit after tax of Rs. 145 lacs and Rs. 449 lacs and Total comprehensive income of Rs. 149 lacs and Rs. 441 lacs for the quarter and nine Months ended 31 December, 2016, respectively, as considered in the consolidated unaudited financial results, in respect of 1 Joint Venture, whose interim financial results have not been reviewed by us.

These interim financial results have been reviewed by other auditor whose report has been furnished to us by the Management and our report on the Statement, in so far as it relates to the amounts and disclosures included in respect of the Joint Venture, is based solely on the report of the other auditor.

5. The consolidated unaudited financial results also includes the Group's share of profit after tax of Rs. 36,352 lacs and Rs. 51,041 lacs and Total comprehensive income of Rs. 36,712 lacs and Rs. 51,561 lacs for the Quarter and nine Months ended 31 December, 2016, respectively, as considered in the consolidated financial results, in respect of 3 associates and 1 Joint venture, whose interim financial results have not been reviewed by us.



The financial results of associates and joint venture prepared under Singapore Financial Reporting Standards "SFRS" and Nepal Accounting Standard "NAS" respectively have been reviewed by other auditors whose reports have been furnished to us by the Management. The Management of the Parent Company has converted these financial results of the associates to accounting principles generally accepted in India (Indian Accounting Standards), for the purpose of the preparation of the Parent Company's Consolidated Results under accounting principles generally accepted in India (Indian Accounting Standards). Our report on the Statement, in so far as it relates to the amounts and disclosures included in respect of these associates and joint venture, is based solely on the reports of the other auditors and our review of the conversion process followed by the Management.

6. The consolidated unaudited financial results includes the interim financial results of 16 subsidiaries which have not been reviewed by their auditors, whose interim financial results reflect total revenue of Rs. 4,519 lacs and Rs. 8,282 lacs for the quarter and nine months ended 31 December, 2016, respectively, and total profit/(loss) after tax of Rs. 3,349 lacs and Rs. (495) lacs and total comprehensive income/(loss) of Rs. 565 lacs and Rs. (3,789) lacs for the quarter and nine months ended 31 December, 2016, respectively, as considered in the consolidated unaudited financial results.

The consolidated unaudited financial results also include the Group's share of profit after tax of Rs. 476 lacs and Rs. 1,261 lacs and Total comprehensive income of Rs. 476 lacs and Rs. 1,261 lacs for the quarter and nine months ended 31 December, 2016, respectively, as considered in the consolidated unaudited financial results, in respect of 2 joint ventures and 3 associates, based on their interim financial results which have not been reviewed by their auditors.

- 7. Based on our review conducted as stated above and based on the consideration of the reports of the other auditors referred to in paragraph 4 and 5 above and except for the possible effects of the matters described in paragraphs 6 above, nothing has come to our attention that causes us to believe that the accompanying Consolidated Results included in the Statement, has not been prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India and has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 8. We draw attention to notes 5(a), 5(b) and 5(c) to the Statement, regarding matters relating to income tax demands, termination of certain land leases allotted by Delhi Development Authority (DDA), and non-compliance with the order of the Honorable High Court of Delhi in relation to provision of free treatment/beds to poor against one of the subsidiaries ("Escorts Heart Institute and Research Centre Limited"). Based on the advice given by external legal counsel, no provision/adjustment has been considered necessary by the Management in this regard in the Consolidated Results included in the Statement. Our report is not qualified in respect of this matter.
- 9. We draw attention to note 6 to the statement, regarding matter relating to termination of Hospital lease agreement by Navi Mumbai Municipal Corporation ('NMMC') vide order dated 18 January, 2017. Based on the advice given by external legal counsel, no provision/adjustment has been considered necessary by the Management in this regard in the Consolidated Results included in the Statement. Our report is not qualified in respect of this matter.



Gurgaon, 14 February, 2017

RT/JB/2017

10. The comparative financial information for the quarter and nine months ended December 31, 2015 in respect of 2 joint ventures and 3 associates included in this Statement prepared in accordance with the Indian Accounting Standards ("Ind AS") have been reviewed by other auditors and have been relied upon by us. Our report is not qualified in respect of these matters.

For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

RASHIM TANDON

Partner (Membership No. 095540)

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FORTIS HEALTHCARE LIMITED STATEMENT OF UNAUDITED STANDALONE AND CONSOLIDATED FINANCIAL RESULTS

Continue premisers Continue months and a	Particulars)	Consolidated	70		-		Standalone	dem across molecules and across a	
31-Dec 30-Sep 31-Dec 15-Dec 1		ď	uarter ende	70	Nine mon	ths ended	ð	sarter ende	סי	Nine monf	papua sų
poperations (106.193 117.533 101.102 337,148 310.317 15.562 (16738 14.672 48.691 and not protections (1+2) (145.14 1.15.69 7.1880 316.313 15.766 (15.38 15.050 7.1860 7.1880 31.18.51 15.500 7.1880 31.18.51 15.500 7.1880 31.18.51 15.500 7.1880 31.18.51 15.500 7.1880 31.18.51 15.500 7.1880 31.18.51 15.500 7.		31-Dec-	30-Sep-	31-Dec-	31-Dec-	31-Dec-	31-Dec-	30-Sep-	31-Dec-	31-Dec- 16	31-Dec- 15
right procure that the periodic states and exceptions (14-14) (143,338 119,574 102,662 345,028 313,333 15,766 16,939 16,050 49,313 15,000 14,338 119,574 102,662 345,028 313,333 15,766 16,939 16,050 14,949 14,949 10,244 10,	1. Income from operations	109,193	117,633	101,102	337,148	310,317	15,552	16,739	14,672	48,691	44,615
raterial consumed (1-2) (13.338	2. Other operating income	4,145	1,941	1,550	7,880	3,616	214	199	378	622	1,141
raterial consumed 23,579 26,217 22,913 75,195 70,168 3,726 3,914 3,407 11,557 11,557 22,418 19,825 67,564 60,802 4,866 4,933 4,515 14,449 39,800 of dehrefits expenses 10,146 15,714 14,756 41,269 43,377 3,459 3,377 3,459 3,301 10,284 of dehrefits expenses to deciders 10,146 15,714 14,756 41,269 36,756 15,377 3,459 3,377 3,459 3,301 10,284 of dehredity equil (refer note 12) - 5,994 5,167 5,282 15,917 15,297 653 638 638 17,416 15,297 653 638 17,416 15,297 653 638 17,416 15,297 653 638 17,416 15,297 653 638 17,416 15,297 653 638 18,467 65,188 18,468 18,478 65,188 18,478 65,	3. Total income from operations (1+2)	113,338	119,574	102,652	345,028	313,933	15,766	16,938	15,050	49,313	45,756
State Stat											
before expenses 22,722 22,418 19,826 67,564 60,802 4,666 4,933 4,515 14,449 sandte expenses 22,722 22,418 19,826 41,280 44,385 3,377 3,459 3,303 10,284 and obtainment & 5,984 5,167 5,282 15,817 12,419 81 18,417 12,417		23,579	26,217	22,913	75,195	70,168	3,726	3,914	3,407	11,657	10,829
service fee	(b) Employee benefits expenses	22,722	22,418	19,826	67,564	60,802	4,686	4,933	4,515	14,449	13,540
onal charges to doctors (13,491) 13,417 12,419 39,756 35,186 1870 1,944 2,110 5,821 of derivative gain (refer note 12)	(c) Hospital service fee	10,146	15,714	14,785	41,260	44,355	3,377	3,459	3,303	10,294	9,925
October Octo	(d) Professional charges to doctors	13,491	13,417	12,419	39,756	35,186	1,870	1,944	2,110	5,821	6,004
depreciation/ impairment & 5,994 5,167 5,282 15,917 15,297 653 638 569 1,912 perses 32,172 31,912 28,169 89,866 87,443 4,812 4,167 4,563 13,416 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(e) Reversal of derivative gain (refer note 12)	1		***	\$ ···	***	5,636	1	4	5,636	•
penses 32,172 31,912 28,169 93,865 87,443 4,812 4,167 4,563 13,416 4, 6 costs and exceptional items 5,234 4,729 (742) 11,471 682 (8,934) (2,117) (3,417) (13,872) (1 costs and exceptional items 5,234 4,729 (742) 11,471 682 (8,934) (2,117) (3,417) (13,872) (1 costs and exceptional items 5,833 3,801 1,286 12,993 13,565 3,117 2,839 1,526 8,575 as before finance costs and 11,127 8,530 5,4464 14,188 (4,763) 1,805 (117) (1,043) as before finance costs and 11,127 8,635 (2,610) 8,181 4,665 (7,880) (1,034) (1,034) (1,043) as before finance costs and 11,127 8,183 (3,185) (877) (1,804) (1,137) (1,043) (1,043) (1,043) (1,043) (1,043) (1,043) (1,043) (1,044) (pation/ impairment	5,994	5,167	5,282	15,917	15,297	653	638	569	1,912	1,716
108,104 114,845 103,394 333,557 313,251 24,760 19,055 18,467 63,185 18,105 19,055 18,467 63,185 18,105 19,055 18,467 19,187 19,055 19,055 19,055 19,055 19,055 19,055 19,055 19,055 19,055 19,055 19,051 19,055 19,05	(a) Other expenses	32.172	31,912	28.169	93,865	87,443	4,812	4,167	4,563	13,416	15,491
From operations before other 5,234 4,729 (742) 11,471 682 (8,994) (2,117) (3,417) (13,872) (1 1 1 1 1 1 1 1 1	Total expenses	108,104	114,845	103,394	333,557	313,251	24,760	19,055	18,467	63,185	57,505
s) before finance costs and 11,127 8,530 544 24,464 14,188 (4,763) 1,805 (117) (1,043) 185 (5+6) 11,127 8,530 544 24,464 14,188 (4,763) 1,805 (117) (1,043) 185 (117) (1,043) 185 (117) (1,043) 185 (117) (1,043) 185 (117) (1,043) 185 (117) (1,043) 185 (117) (1,043) 185 (117) (1,043) 185 (1180) 18,181 4,665 (1,800) (1,137) (1,034) (1,034) (1,034) (1,034) (1,034) (1,034) (1,034) (1,034) (1,034) (1,034) (1,034) (1,034) (1,034) (1,034) (1,034) (1,034) (1,034) (1,137) (1,137) (1,131) (1,1	5. Profit (loss) from operations before other income, finance costs and exceptional items (3.4)	5,234	4,729	(742)	1,47	682	(8,994)	(2,117)	(3,417)	(13,872)	(11,749)
system costs and 11,127 8,530 544 24,464 14,188 (4,763) 1,805 (117) (1,043) ms (5+6) since costs and 11,127 8,530 3,164 16,283 9,523 3,117 2,839 1,526 8,575 60ss) from operations before 3,648 3,925 (2,610) 8,181 4,665 (7,880) (1,034) (1,643) (9,618) (1,034) (1,643) (9,618) (1,034) (1,034) (1,643) (1,644) (1,433) (1,644) (1,433) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,646) (1,644) (1,433) (1,644) (1,433) (1,646) (1,644) (1,433) (1,644) (1,433) (1,646) (1,644) (1,433) (1,644) (1,4	6. Other income	5.893	3,801	1,286	12,993	13,506	4,231	3,922	3,300	12,829	10,869
sos) from operations before 3,648 3,925 (2,610) 8,181 4,665 (7,880) (1,034) (1,643) (9,618) (1,034) (1,034) (1,643) (9,618) (1,034) (1,137) (1,131) (1	Finance costs	11,127	8,530	245	24,464	14,188	(4,763)	1,805	2	(1,043)	(880)
ss) from operations before 3,648 3,925 (2,610) 8,181 4,665 (7,880) (1,034) (1,643) (9,618) ms (7-8) ms (7-8) (180) 93 (3,185) (87) 2,749 (180) (103) (272) (283) (272) (283) (272) (283) (272) (283) (272) (283) (272) (283) (272) (283) (272) (283) (272) (283) (272) (283) (272) (283) (272) (283) (272) (283) (272) (283) (272) (283) (272) (283) (272) (283) (272) (272) (283) (272) (272) (283) (272) (8. Finance costs	7,479	4,605	3,154	16,283	9,523	3,117	2,839	1,526	8,575	4,269
gain/ (loss) (refer note 7) (180) 93 (3,185) (87) 2,749 (180) (103) (272) (283) ss) from operations before tax note gradions and profit (loss) attributable to perations, refer note 8) 4,018 (5,795) 8,094 7,414 (8,060) (1,137) (1,915) (990) perations, refer note 8) 1,903 2,420 (970) 4,610 1 (1,913) (673) (482) (2,586) of (credit) 1,903 2,420 (970) 4,610 1 (1,913) (673) (482) (2,586) of (credit) 1,903 4,825) 3,484 7,403 (6,147) (464) (1,433) (7,315) 1 profit of associates and joint 2,226 1,909 48,196 5,536 - - - - 2 3,824 (2,916) 51,680 12,939 (6,147) (464) (1,433) (7,315)	Profit / (loss) from ceptional items (7-8)	3,648	3,925	(2,610)	œ, 25	4,665	(7,880)	(1,034)	(1,643)	(8,618)	(5,149)
ss) from operations before tax 3,468 4,018 (5,795) 8,094 7,414 (8,060) (1,137) (1,915) (9,901) ng profit/(loss) attributable to perations, refer note 8) s/credity 1,903 2,420 (970) 4,610 11 (1,913) (673) (482) (2,586) (1,082) after tax for the period 1,565 1,598 (4,825) 3,484 7,403 (6,147) (464) (1,433) (7,315) (7,315) (1,933) (1,4	10. Exceptional gain/ (loss) (refer note 7)	(180)	93	(3,185)	(87)	2,749	(180)	(103)	(272)	(283)	(1,830)
Companies 1,565 1,598 (4,825) 3,484 7,403 (6,147) (673) (673) (482) (2,586) (1,433) (1,433) (7,315) (1,682) (1,433	11. Profit / (loss) from operations before tax (9+10) (including profit/(loss) attributable to discontinued operations, refer note 8)	3,468	£ 6	(5,795)	8,094	7,414	(8,060)	(1,137)	(3)	(9,901)	(6,979)
(loss) after tax for the period 1,565 1,598 (4,825) 3,484 7,403 (6,147) (464) (1,433) (7,315)	12. Tax expense/ (credit)	1,903	2,420	(026)	4,610		(1,913)	(673)	(482)	(2,586)	(2,062)
in profit of associate companies 43,764 2,226 1,909 48,196 5,536	13. Net profit / (loss) after tax for the period before share in profit of associates and joint ventures (11-12)	1,565	1,598	(4,825)	3,484	7,403	(6,147)	(464)	(1,433)	(7,315)	(4,917)
(NDSS) For the period (13+14) 45,329 3,824 (2,916) 51,680 12,939 (6,147) (464) (1,433) (7,315)	14. Add : Share in profit of associate companies and joint ventures (refer note 11)	43,764	2,226	1,909	48,196	5,536	ł	*	*	i i	*
	15. Net proff KNUSS Jar the period (13+14)	45,329	3,824	(2,916)	51,680	12,939	(6,147)	(464)	(1,433)		- 1
	Attributable fo:										

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Particulars	***************************************		Consolidated	ס	***************************************			Standalone		
	O	Quarter ended	P	Nine mon	Nine months ended		Quarter ended	70	Nine mon	Nine months ended
	31-Dec-	30-Sep-	31-Dec-	31-Dec-	31-Dec-	31-Dec-	30-Sep-	31-Dec-	31-Dec-	31-Dec-
	œ	ထု	rū.	φ	15	35	ထ	ស	16	12
Owners of the Company	44,192	3,138	(3,004)	48,949	11,832	, (1	į		,
Non Controlling Interest	1,137	989	88	2,731	1,107	.")		j		*
			de la				**************************************			-000
16. Other Comprehensive Income/(loss)	(1,984)	1,431	(276)	(2,264)	(6,480)	(22)	2	er.	(57)	246
(including relating to associates and joint venture (after tax)) (OCI)	4)									N. 10.23.1
17. Total comprehensive income/(Loss)	43,345	5,255	(3,192)	49,416	6,459	(6,202)	(466)	£ & &	(7,372)	(4,671)
Attributable to:			***************************************							
Owners of the Company	42,208	4,566	(3,285)	46,685	5,352					
Non Controlling interest	1,137	689	93	2,731	1,107	*				
18. Paid-up equity share capital (Face Value ₹10	976,69	46,349	46,313	926'69	46,313	926'69	46,349	46,313	69,976	46,313
per Share)			-							
19.Earnings per share		1,24.3								100
Basic	6.32	0.68	(0.65)	00'2	2.56	(0.88)	(0.10)	(0.31)	(1.05)	(3.06)
÷ Diluted	6.03	0.55	(0.76)	6.61	2.22	(0.88)	(0.10)	(0.31)	(1.05)	(1.06)

20. Earnings before depreciation and	17,121	13,697	5,826	40,381	29,485	(4,110)	2,444	452	999 990	ල දිරි ම
amortization expense, finance costs, exceptional	2000						e e e e e e e e e e e e e e e e e e e	***************************************		
Tells and lax expenses (EDITECT) (refer more	•	e e e e e e e e e e e e e e e e e e e		: :	,	117	- En		3.5 3.5 3.5 3.5 4.5 4.5	
				CONTRACTOR OF THE PERSON OF TH	WANGANG COMPANY OF THE PARK OF		The second secon			

Notes to the results

- The above financial results for the quarter and nine months ended December 31, 2016 have been reviewed by the Audit and Risk Management Committee and approved by the Board of Directors at their respective meetings held on February 13, 2017 and February 14, 2017.
- The Company adopted Indian Accounting Standards (Ind AS) from April 1, 2016 and accordingly these financial results has been prepared in accordance with the recognition and measurement principles laid down in Ind AS 34 Interim Financial Reporting' prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and other accounting principles generally accepted in India. The reconciliation between financial results for the quarter and nine months ended December 31, 2015, as previously reported (referred to as 'Previous GAAP') and Ind AS is as under.





(Zin lacs)

Nature of Adjustment	Consc	Consolidated	Standalone	alone
	Quarter ended Dec 31, 2015	Nine months ended Dec 31, 2015	Quarter ended Dec 31, 2015	Nine months ended Dec 31, 2015
Net profit before minority interest under Previous GAAP (A)	(5,281)	86,	(1,678)	(26,93)
Borrowings & debt parties of compound instruments accounted based on effective interest rate	Irrate (54)	(128)	(34)	119
		1,736	4 5	(8)
Share based payments accounted based on fair value	(266)	(54)	(+77)	
Deferred tax impact	966	3,382	482	2,062
Actuarial (gain)/ loss on employee defined benefit plans recognised through comprehensive income (OCI)	other 14	<u>(8</u>		(047)
Others	203	7	<u>&</u>	(238)
Total adjustments (1+2+2+4+5+6+7) (B)	2,365	4,741	245	1,034
		And the second s		
Net profit before OCI as per Ind AS (C = A+B)	(2,916)	12,939	(1,433)	(4,917)
Other Comprehensive Income (OCI) after tax (D)	(276)	(6,48)		246
Total Commenciate Income as per Ind AS (C+D)	(3,192)	6,459	(1,433)	(4,671)

Segment Reporting

The Group is primarily engaged in the business of healthcare services, which in the opinion of management is considered to be the only reportable business segment as per Ind AS 108 on 'Operating Segments' prescribed under Section 133 of the Companies Act, 2013. Healthcare services include various patient care services delivered through clinical establishment, medical services companies, pathology and radiology services etc.





Geographical segments:

segments have been identified as secondary segment. The Group operates in two principal geographical segments, which contributes more than The Group operates in the business segment explained above in two principal geographical areas, India and outside India. The geographical 10% of the Groups' revenue or segment assets. Outside India, Group now primarily operates in Dubai, Singapore and Mauritius.

Revenue from operations -by geographical segments

The following table shows the distribution of the Groups' consolidated revenues by geographical segment.

(Zim lacs)

Region		Quarter ended		Zie non	Nine months ended
	December 31, 2016	September 30, 2016	December 31, 2015	December 31, 2016 December 31, 2015	December 31, 2018
lndia	109,251	117,778	101,480	337,197	309,552
Outside India*	4.087	1,796	1,172	7,831	4,381
Total	13,338	119,574	102,652	345,028	313,933

* Includes revenue relating to discontinued operations (see note 8 below).

Other income includes interest income, foreign exchange fluctuation gain (net), profit on sale of assets (net), profit on sale (net)/ dividend on investments, forward cover premium amortization (net) and miscellaneous income, etc. whichever is relevant for the period.

Heart Institute and Research Centre ('EHIRC'), Delhi Society with EHIRC, Chandigarh Society and thereafter registration of EHIRC, Chandigarh In case of one of the subsidiaries ("Escorts Heart Institute and Research Centre Limited") ('EHIRCL'), that was formed after amalgamation of Escorts Society as a company:

exists. Consequent to termination, DDA issued show cause notice and initiated eviction proceedings against EHIRCL. Both these matters are currently pending in various courts of law. Based on the external legal counsel opinions, Management is confident that EHIRCL will be able to sultably defend the termination order and eviction proceedings and accordingly considers that no adjustments are required to the financial results. Delhi Development Authority ('DDA') had terminated the lease deeds and allotment letters relating to land parcels on which hospital of EHIRCL

erstwhile promoters) for various assessment years. During the year ended March 31, 2015, the Commissioner of Income Tax (Appeals) decided Further, EHIRCL also has open tax demands of ₹ 6,902 lacs (after adjusting ₹ 3,451 lacs for which the Company has a legal right to claim from erstwhile promoters and ₹ 12,616 lacs of an escrow account which was maintained out of sale consideration payable by the Company to the the case in favour of EHIRCL. Income Tax Department filed an appeal before Income Tax Appellate Tribunal (ITAT), and the matter is currently pending at ITAT. a





- Company again responded explaining errors and objections to the calculations. During the quarter ended June 30, 2016, DHS issued a demand notice dated June 9, 2016 directing EHIRCL to deposit ₹ 50,336 lacs within one month. EHIRCL challenged the demand notice by way of a writ In relation to the judgement of the Hon'ble High Court of Delhi relating to provision of free treatment/ beds to poor, Directorate of Health Services demand of recoverable amount to ₹ 50,336 lacs for the period till FY 2006 -2007 in terms of above referred judgement, against which the "DHS"), Government of NCT of Delhi, appointed a Firm to calculate "unwarranted profits" arising to it due to non-compliance. During the year ended March 31, 2014, the Special Committee of DHS stated that before giving a hearing to the hospital, a formal intimation shall be given the period 1984-85 to 2011-12, seeking hospital's comments and inputs, if any. The company responded to said intimation explaining errors and objections to the calculations. During the previous year, EHIRCL received notice from DHS to appear for a formal and final hearing raising petition in Hon'ble High Court of Delhi which vide order dated August 1, 2016 has set aside the demand of ₹ 50,336 lacs which was raised vide notice dated June 9, 2016 and disposed of the petition of EHIRCL. DHS agreed to grant hearing to EHIRCL on the reply submitted to it. Hearings regarding the recoverable amount as per calculation of the appointed Firm, which as per their method of calculations amounts to ₹ 73,266 lacs for are being held before DHS and no order has been passed till date. Based on its internal assessment and advice from its external legal counsel on the basis of the documents available, management believes that it is in compliance of conditions of free treatment and free beds to the poor and does not anticipate liability after proper hearing with DHS.
- 6. In case of one of the subsidiaries ("Hiranandani Healthcare Private Limited") ('HHPL'):

on 27 February, 2017. Based on the external legal counsel opinion, management is confident that HHPL is in compliance of conditions of Termination Order') for certain alleged contravention of the Hospital Lease agreement. NMMC has granted a period of one month to HHPL to hand over the possession of the hospital to NMMC and also directed HHPL not to admit any new patients. HHPL has filed Writ Petition before the Supreme Court of India challenging the Termination Order. The Writ Petition has been tagged with Special Leave Petition also filed by HHPL inter alia challenging the actions of State Government, City Industrial Development Corporation and NMMC which led to the passing of the said Termination Order. The Supreme Court of India in hearing held on 30 January, 2017 has ordered "Status Quo' in both matters till its next hearing Navi Mumbai Municipal Corporation ('NMMC') has terminated the Hospital lease agreement with HHPL vide order dated 18 January, 2017 Hospital Lease Agreement and accordingly considers that no adjustment is required to the financial results.

7. Exceptional gain/ (loss) included in the above consolidated financial results include:

(天 In lacs)

Particulars		9	Quarter ended	R	Nine mon	Nine month ended
		31-Dec-16	31-Dec-16 30-Sep-16	31-Dec-15	31-Dec-16	31-Dec-15
C. Francement and Amalga Scheme of Arrangement and Amalgamation		(180)	(103)	-	(283)	• • • • • • • • • • • • • • • • • • •
a) Experises of composite occiente of management and accepts held in subsidiary companies	sidiary companies	1	196		196	
D) Gally (1088) OF Higher Herry Of Myestiller and assets from the architecture of the property of of				(1,540)		(4,182)
C) Loss on closurer disposal of certain operations by are group	AND THE PROPERTY OF THE PROPER			(1,645)	1	(1,645)
d) Provision of Statutury Burius, (Figure Berow)	"\ Trefer note 8 (a)])	1	1		7,695
e) Gain on sale of investment in Kadiink Asia Pie Liffileu (Nadiink					*	881
f) Gain on sale of investment in Fortis Healthcare Singapore Pte Limited (FHS)	e Limited (PHS)	1		-		
[refer note 8 (b)]						
Net exceptional gain/ (loss)		(180)	8	93 (3,185)	(8)	2,748
KINSOK	The state of the s	***************************************		ノスケン		

Note: Statutory bonus considered as an exceptional item represents the amounts accrued/ reversed towards incremental bonus payable to existing and deemed employees by the Group for the period from April 1, 2014 to December 31, 2015 due to enactment of The Payment of Bonus (Amendment) Act, 2015 with retrospective effect from April 1, 2014.

8. a) Discontinued operations relating to Radlink-Asia Pte Limited, Singapore ("Radlink")

During the year ended March 31, 2015, Fortis Healthcare International Pte Limited (FHIPL), a wholly owned subsidiary of the Company announced its decision to divest its 100% shareholding in Radlink. The transaction was completed on May 12, 2015 post approvals by the shareholders of Radlink and other regulatory authorities. The investment was sold to Fullerton Healthcare Group Pte. Limited for a consideration of SGD 111 million. Accordingly, assets and liabilities of Radlink do not form part of the consolidated assets and liabilities of the Company w.e.f. May 12, 2015. Such deconsolidation resulted in a net gain of ₹7,695 lacs and is included as an exceptional item in the nine months ended December 31, 2015.

The revenue and expenses in respect of the activities attributable to above discontinued operations included in the consolidated financial results are

(₹In lacs)

				***************************************	***
Particulars		Quarter ended		SE SE	Nine months ended
	December 31,	September 30, 2016.	December 31, 2015	December 31, 2016	December 31, 2015
Total income	2		The second secon		1,062
Total expenses					829
Profit before tax		·			233
Tax expenses	1				27
Profit after tax					907
THE RESERVE THE PROPERTY OF THE PERSON NAMED TO SERVE THE PERSON NAMED	The state of the s				

b) Discontinued operations relating to Fortis Healthcare Singapore Pte Limited ('FHS')

During the year ended March 31, 2015, Fortis Healthcare International Pte Limited (FHIPL), a wholly owned subsidiary of the Company announced its decision to divest 100% shareholding in FHS which holds and operates Fortis Surgical Hospital to Concord Medical Services (International) Pte imited for SGD 55 million. The transaction was concluded on April 7, 2015. Accordingly, assets and liabilities of FHS do not form part of the consolidated assets and liabilities of the Company w.e.f. April 7, 2015. Such deconsolidation resulted in a net gain of ₹ 881 lacs and is included as an exceptional item in the nine months ended December 31, 2015.



The revenue and expenses in respect of the activities attributable to above discontinued operations included in the consolidated financial results are as follows:

(₹ In lacs)

Particulars	Anna Anna Anna Anna Anna Anna Anna Anna	Quarter ended		Zie a	Nine months ended
	December 31, 2016	September 30, 2016	December 31, 2015	December 31, 2016	December 31, 2015
Total income	annual (1997) (1997) (1997) (1997) (1997) (1997) (1997) (1997) (1997) (1997) (1997) (1997) (1997) (1997) (1997)	The state of the s			
Total expenses	# 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		The state of the s		The state of the s
Profit before tax	West and the second sec	The second secon		A Company of the Comp	
Tax expenses			The state of the s		
Profit after tax			*		

- business by Fortis Malar to the Company by way of a slump sale. The demerger shall be followed by SRL being merged with Fortis Malar as an ntegral part of the same composite scheme. On transfer of the diagnostic business to Fortis Malar and Fortis Malar issuing its equity shares to the demerger and merger under the composite scheme is January 1, 2017. The composite scheme of arrangement and amalgamation is subject to The Board of Directors of the Company at its meeting held on August 19, 2016 approved the proposal to demerge its diagnostic business, including that housed in its majority owned subsidiary SRL Limited ("SRL") into another majority owned subsidiary, Fortis Malar Hospitals Limited ("Fortis Malar") pursuant to a composite scheme of arrangement and amalgamation. The composite scheme also provides for the sale of its hospital shareholders of the Company, the diagnostic business (including SRL) will be demerged from the Company. The appointed date for the slump sale, various statutory and regulatory approvals including those from the stock exchanges, National Company Law Tribunal and shareholders, and creditors of the respective entities.
- (FGHIPL) and amendment to the Shareholders Agreement with Fortis Health Management Limited (FHML). FGHIPL and FHML are subsidiaries of RHT Health Trust (RHT) which is an associate of the Group. Subsequent to the acquisition of 51% economic interest in FHTL, the Company has obtained Control over FHTL and the consolidated financial results for the quarter & nine months ended December 31, 2016 includes financial interest over equity through purchase of the compulsorily convertible debentures (CCDs) from Fortis Global Healthcare Infrastructure Pte Ltd During the current quarter, the Company completed acquisition of Control in Fortis Hospotel Limited ('FHTL') by way of acquiring 51% economic esults of FHTL for the post acquisition period.
- around ₹ 42,117 lacs on gain recognized by its associate (RHT) arising from the disposal of FHTL business to FHL and consequent fair valuation of Share in profit of associate companies and joint ventures for the quarter ended December 31, 2016 includes the Group's share of profit (in full) of RHT's residual interest in FHTL under Ind AS 110. The same has been accounted for in full by the Group under Ind AS 28 considering it to be disposal of a business by RHT, and a business acquisition for the Group accounted under Ind AS 103.
- On completion of FHTL acquisition, the Company has reversed the derivative asset of ₹ 5,636 lacs in the quarter & nine months ended December 31, 2016, which was earlier recognized in the standalone financial results of the Company prepared under Ind AS. N





- 13. During the current quarter, the Company allotted 18,070,650 equity shares to Standard Chartered (Mauritius) III Limited against USD 30 Million FCCB, on exercise of conversion option as per Offering Circular.
- Subsequent to the current quarter, the Company allotted 35,690,887 equity shares to International Finance Corporation against USD 55 Million FCCB, on exercise of conversion option as per FCCB Subscription Agreement. 4
- During the nine months ended December 31, 2015, as per the agreed issue terms, the Company redeemed on due date the outstanding USD 100 million 5% Foreign Currency Convertible Bonds (FCCBs) listed on the Luxembourg stock exchange. က်
- The Company has presented Earnings before Interest, Tax, Depreciation and Amortization (EBITDA) additionally in the financial results. In its measurement, the Group includes other income, but does not include depreciation and amortization expense, finance costs, exceptional items, tax expenses and share in profit of associates and joint ventures. က်
- The previous quarters' figures have been regrouped/ reclassified wherever necessary to correspond with the current quarters' classification/ disclosure. The consolidated financial results include financial results of FHTL from the acquisition date, hence figures are not comparable with the previous periods.

Date: February 14, 2017

Place: Gurgaon



Executive Chairman

- SMAN

For and on behalf of the Board of Directors







Fortis Healthcare reports healthy Q3 and 9M FY17 results

Group Consolidated revenues for Q3 up 10.4%, Operating EBITDA up 159.3% Group Consolidated revenues for 9MFY17 up 9.9%, Operating EBITDA up 74%

- Completes the acquisition of 51% economic interest in Fortis Hospotel Limited (FHTL) from RHT; witnesses a significant reduction in net BT costs – down 37% versus Q3FY16 and down 40% versus Q2FY17
- Files Composite Scheme of Arrangement and Amalgamation (demerger of diagnostics business) with the National Company Law Tribunal, Chandigarh for approval
- Hospital Business revenues up 8.5% to Rs 917 Cr despite impact of demonetization; operating EBITDA rises 7.3x to Rs 60.1 Cr
- Hospital Business EBITDAC* for Q3FY17 at Rs 131.3 Cr, 14.3% margin and for 9MFY17 Rs 434.9 Cr, 15.5% margin
- Diagnostics business net revenues up 10.9% to Rs 188 Cr despite impact of demonetization;
 EBITDA margins at 19.9% for the quarter and 22.7% for 9MFY17

Gurugram, February 14, 2017: Fortis Healthcare Ltd. (Fortis), India's leading healthcare delivery Company, today, announced its consolidated results for the quarter and nine-month period ended December 31, 2016 (Q3FY17 and 9MFY17).

Group Consolidated Business (Q3FY17)

- o Revenues at Rs 1133.4 Cr for the quarter, up 10.4% versus Rs 1026.5 Cr in Q3FY16
- o Consolidated EBITDAC at Rs 186.6 Cr, 16.5% margin versus 15.4% margin in Q3FY16
- o Consolidated operating EBITDA at Rs 115.4 Cr, an increase of 159% over Q3FY16
- Consolidated PBT before forex and exceptional items at Rs 16 Cr versus a loss of Rs
 26.7 Cr
- Consolidated PATMI at Rs 442 Cr versus a loss of Rs 30.6 Cr; PATMI includes a onetime gain in Share in Associates. This is the Company's share in the profits of RHT which includes the exceptional gain arising from the FHTL transaction.

Hospital Business (Q3FY17)

- o Revenues at Rs 917.2 Cr in the quarter, up 8.5% versus Rs 845.4 Cr in Q3FY16
- EBITDAC at Rs 131.3 Cr versus Rs 121.3 Cr in Q3FY16. Represents a 14.3% margin, similar to the margin in Q3FY16.



- Net BT fees has reduced significantly because of the consolidation of Fortis Hospotel Limited. Net BT fees during the quarter was at Rs 71.2 Cr versus Rs 113.1 Cr in Q3FY16 and Rs 119.7 Cr in Q2FY17.
- Operating EBITDA was at Rs 60.1 Cr, a 7.3x increase over Q3FY16.

Diagnostics Business i.e. SRL (Q3FY17)

- o Revenues were at Rs 188 Cr in the quarter, up 10.9% versus Rs 169 Cr in Q3FY16.
- Operating EBITDA was at Rs 37.4 Cr in the quarter versus a similar amount of Rs 38
 Cr in Q3FY16. This represents a 19.9% margin versus 22.6% in Q3FY16.

*EBITDAC refers to EBITDA before net BT costs

Group Consolidated Business (9M FY17)

- Revenues at Rs 3450.3 Cr for the quarter, were up 9.9% versus Rs 3139.3 Cr for 9MFY16
- Consolidated EBITDAC was at Rs 586.1 Cr, representing a margin of 17.0% versus a 16.1% margin for 9MFY16
- o Consolidated operating EBITDA was at Rs 278 Cr, an increase of 74% over 9MFY16
- Consolidated PBT before forex and exceptional items was at Rs 59.4 Cr versus a loss of Rs 23.5 Cr in the corresponding previous period
- Consolidated PATMI was at Rs 489.9 Cr vs Rs 118.4 Cr in 9MFY16. PATMI includes a one-time gain in Share in Associates. This is the Company's share in the profits of RHT which includes the exceptional gain arising from the FHTL transaction.

Hospital Business (9MFY17)

- o Revenues were at Rs 2799.2 Cr, up 9.5% versus Rs 2556.8 Cr for 9MFY16.
- o EBITDAC was at Rs 434.9 Cr, +15.7%. It represents a 15.5% margin versus 14.7% achieved in the 9MFY16.
- Operating EBITDA was at Rs 126.8 Cr, a 4x increase over 9MFY16

Diagnostics Business i.e. SRL (9M FY17)

- o Net Revenues were at Rs 593 Cr, up 10% versus Rs 539 Cr for 9MFY16.
- Operating EBITDA was at Rs 134.2 Cr similar to the corresponding previous period.
 This represents a 22.7% margin versus 24.9% for 9MFY16.



Commenting on the results, Mr. Bhavdeep Singh, CEO Fortis Healthcare said "We are encouraged by the trust and faith reposed in our capabilities by our patients, illustrative of the strength of Brand 'Fortis'. Like all other healthcare players, we have been impacted by demonetization, however we have still continued to grow on most parameters in comparison to last year and the trailing quarter. We welcome the demonetization efforts of the Government and believe the move to a cashless economy will benefit the country in the long run. Meanwhile, our hospitals continue to provide the best medical care and have geared themselves to accept alternate digital modes of payment, to minimize the hardship to patients and ensure that no one is turned away."

In February 2017, the Company filed its Composite Scheme of Arrangement and Amalgamation with the National Company Law Tribunal, Chandigarh for approval. The Scheme pertains to the Company's proposal to demerge its diagnostics business, including that housed in its majority owned subsidiary SRL Limited into another majority owned subsidiary, Fortis Malar Hospitals Limited.

In October 2016, the Company completed its acquisition of 51% economic interest in Fortis Hospotel Limited (FHTL). FHTL, was a subsidiary of the RHT Health Trust (RHT), and comprised 2 key clinical establishments of the Fortis Hospital Shalimar Bagh, New Delhi and the Fortis Memorial Research Institute (FMRI), Gurgaon. As a result of the acquisition of a majority stake in FHTL, it has become a subsidiary of Fortis effective mid - October and its results are being consolidated with Fortis. The transaction has also resulted in lower service fees i.e. net business trust fees that Fortis pays to RHT, thus improving the company's operating profitability (EBITDA).

Fortis has maintained a healthy balance sheet with net debt as of 31 December 2016 at Rs 1779 Cr, representing a net debt to equity ratio of 0.30 x versus 0.15 x in the corresponding previous quarter and 0.15x in the trailing quarter.

The Company during the quarter also issued shares in lieu of the conversion notice received by it from the FCCB holders for its USD 30 Mn equivalent bonds listed on the SGX. This has increased the outstanding equity shares of the Company from 46.3 Crore shares to approx. 48.1 Crore shares. The Company has further received a conversion notice in January 2017 from the International Finance Corporation (IFC) for the USD 55 Mn equivalent FCCBs held by them for which the necessary allotment has already been done by the Board of Directors. The process for listing of the allotted shares is underway and is expected to be completed soon. The resulting capital post this conversion stands at approx. 51.7 Crore equity shares (excluding outstanding ESOPs). Post the above conversions, there are no further outstanding FCCBs / other convertible instruments.



Key Highlights for the Quarter - Hospital Business

- Majority of the Company's hospital facilities continued to exhibit encouraging growth momentum. The Company's top 10 facilities grew 9% to reach revenues of Rs 703 Cr. These contributed 77% to total revenues versus 76% in the corresponding previous period. Key hospitals such as FMRI, FEHI, Fortis Mulund, Fortis Anandapur, Fortis Ludhiana, Fortis Mohali, Fortis Noida and Fortis Malar continued to exhibit a healthy operational performance.
- Key operating metrics of hospitals continued to remain in a positive trajectory. ARPOB for the quarter was at Rs 1.44 Cr versus Rs 1.38 Cr in the corresponding previous period. ALOS stood at 3.56 days versus 3.55 days in Q3FY16.
- Occupancy across facilities reached 73% versus 72% in the corresponding previous period.
 This was down from 82% in the trailing quarter primarily because of the impact of
 demonetization witnessed from November 8th, 2016 and the festive season in Q3FY17. In
 facilities' such as FEHI, Noida, Shalimar Bagh, Amritsar, Ludhiana and Anandapur,
 occupancy was more than 75% signifying an improvement in business performance versus
 the corresponding previous quarter.
- Revenue from International patients for the quarter stood at Rs 96 Cr, a growth of 20% over the corresponding previous period, contributing 10.5% to overall revenues. For 9MFY17, international patient revenue stood at Rs 296 Cr, +18%.
- While most facilities continued healthy improvement, FMRI, the Company's Gurugram facility witnessed ARPOB of Rs 2.80 Cr. This is better than the Rs 2.50 Cr achieved in Q3FY16 and Rs 2.60 Cr in Q2FY17. With 268 operational beds, FMRI generated revenues of Rs 116 Cr in the quarter, a 13% increase. For 9MFY17, revenues stood at Rs 357 Cr, +19%. The international patient mix at FMRI witnessed an 18% growth contributing 39% to its revenues for the quarter. FMRI continues to see an improvement in its operating profitability as compared to Q3FY16.
- FEHI recorded revenues of Rs 96 Cr a growth of 14% versus the corresponding previous quarter. It witnessed a healthy occupancy of 77.8% and an ARPOB of Rs 1.74 Cr., led by a focused medical program strategy and a complement of top clinicians in their respective



specialties, FEHI is expected to show a progressive improvement in its performance, going forward.

• The Company continued to see healthy growth in the procedures performed across its facility network. Joint replacement surgeries (Knee and Hip) witnessed a strong growth of 23% with 2169 surgeries being performed during the quarter. For the quarter, the number of transplant surgeries (Heart, Liver and Kidney) stood at 228. A total of ~15,700 cardiac procedures were done in the quarter.

Key Highlights for the Quarter - Diagnostics Business

- The lab medicine i.e. the pathology business contributed 86% to total revenues and grew 6.2% over the corresponding previous quarter. The contribution of the imaging business to total revenue stood at 7.0% similar to the corresponding previous period. Clinical Trials, Wellness and the International segment contributed 6.3% to the overall revenue of the Diagnostics business.
- SRL performed over 3.63 million accessions during the quarter, a 3.8% growth over the previous quarter. Through these accessions, it undertook 8.39 million tests as compared to 8.00 million tests in Q3FY16.
- The business opened 13 new laboratories and exited 4. It added over 186 collection points and exited 31 in the quarter. As of December 31, 2016, SRL had a network of 346 labs and approx. 7636 collection points.
- The business continued to have a well -diversified geographical mix with no over dependence on any region, allowing it to optimally capitalize on its pan India network. The business witnessed 32% revenues from the North, 27% from the West, 19% from the South, 20% from East and Central India and 2% from International (for the nine month period ended December 31, 2016).

CLINICAL EXCELLENCE Q3FY17

Eminent interventional cardiologist Dr Ashok Seth, Chairman - Fortis Escorts Heart Institute
presented findings of a six-month clinical trial on the first thin strut fully dissolvable stent in
the world, developed in India, at the prestigious main arena, Late Breaking Clinical Trials/First
Report Investigations at the Cardiovascular Therapeutics (TCT) 2016, Washington DC.



- 'Nano Crush,' a new technique for the stenting of branching arteries developed by Dr Shuvanan Ray, Chief Cardiology and his team from Fortis Hospital, Anandapur, Kolkata, was accepted at the European Bifurcation Society meet held in Rotterdam.
- In a first in India, an 18-year-old patient from Uzbekistan suffering from a congenital heart defect was treated with a peri-areolar scar less, minimally invasive procedure at Fortis Escorts Heart Institute, New Delhi. The surgery was led by Dr Yugal Mishra, Director Cardiovascular Surgery.
- A 102-year-old patient, who had fractured his hip after a fall, could walk again within 48 hours
 of undergoing a highly challenging partial hip replacement surgery at Fortis Hospital, Shalimar
 Bagh, New Delhi. The Orthopaedics Team that conducted the surgery was led by Dr (Prof)
 Amite Pankaj Aggarwal, Unit Head Joint Replacement.
- A team led by Dr K. R. Balakrishnan and Dr Suresh Rao at Fortis Malar Hospital, Chennai, performed the heart transplant surgeries on two Iraqi siblings. The boy and the girl, aged 16 and 13 years respectively, were suffering from dilated cardiomyopathy, causing the ventricles of the heart to dilate and weaken.
- Doctors at Fortis Escorts Hospital, Faridabad conducted a rare surgery to treat the tongue cancer of a 60-year-old patient by reconstructing the organ using flesh from his thigh. The surgery was led by Dr Nitin Singhal, Surgical Oncologist, while the tongue reconstruction was led by Dr Surendra Chawla, Senior Consultant, Plastic & Reconstructive Surgery.
- A team headed by Dr Mandeep S. Malhotra, Head Department of Head, Neck and Breast Oncoplasty and Dr Rana Patir, Director & HoD Neurosurgery removed a recurrent cancerous tumour from the forehead of a patient after a 16-hour surgery, at Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj, New Delhi. The tumour was spreading rapidly across the patient's eyeballs, orbit, face and brain.

AWARDS & ACCOLADES Q3FY17

- Two Fortis luminaries, Dr Ashok Seth, Chairman Fortis Escorts Heart Institute, New Delhi and Dr Ashok Rajgopal, Executive Director & Chairman, the Fortis Bone and Joint Institute, will respectively receive the prestigious Dr B. C. Roy Awards for the 'Eminent Medical Person' and the 'Best Talent in Development of a Medical Speciality'.
- Prof (Dr) Mukut Minz, an eminent transplant surgeon and Director Renal & Pancreas Transplant Surgery, Fortis Hospital, Mohali, with over 3500 kidney transplants to his credit, is being honoured with the prestigious Padma Shri for his contribution to the field of Medicine.



- Dr Vivek Jawali, Chairman Cardiac Sciences, Fortis Hospitals, Bengaluru was selected as a member of Medical Council of India's special five-member committee that will draw up an action plan to stimulate the growth of medical specialities and super specialities in India.
- Dr Bidhu K. Mohanti, Director and Head, Radiation Oncology, FMRI, Gurgaon, was honoured with the Lifetime Achievement Award at the joint Biennial Conference of the International Federation of Head and Neck Oncologic Societies (IFHNOS) and the Foundation of Head and Neck Oncology (FHNO).
- Dr Ashok Kumar, Director & Head, Department of Rheumatology, Fortis Flt. Lt. Rajan Dhall Hospital, New Delhi, was presented with the prestigious MN Passey Award by the Indian Rheumatology Association for his distinguished services in the field of Rheumatology.
- Fortis Hospital, Mulund, Mumbai won a Grand Excellence special recognition and two Gold Awards at the Asian Hospital Management Awards (AHMA) 2016, at Ho Chi Minh City, Vietnam.
- Fortis S. L. Raheja Hospital, Mumbai won three Golden Star Six Sigma Awards for Best Hospital, Best Use of Medical Technology and Best Medical Programme (Diabetes).
- Fortis Hospital, Mulund, Mumbai won three recognitions for Medication Safety, Innovation in Safe Communication and Patient & Family Education categories at the Asian Patient Safety Awards 2016, at the 6th International Congress on Patient Safety in Chennai.



About Fortis Healthcare Limited

Fortis Healthcare Limited is a leading integrated healthcare delivery service provider in India. The healthcare verticals of the company primarily comprise hospitals, diagnostics and day care specialty facilities. Currently, the company operates its healthcare delivery services in India, Dubai, Mauritius and Sri Lanka with 45 healthcare facilities (including projects under development), approximately 10,000 potential beds and over 346 diagnostic centres.

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This press release may contain forward-looking statements based on the currently held beliefs and assumptions of the management of the Company, which are expressed in good faith and, in their opinion, reasonable. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance, or achievements of the Company results, to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements. Given these risks, uncertainties and other factors, recipients of this press release are cautioned not to place undue reliance on these forward-looking statements. The Company assumes no responsibility to publicly amend, modify or revise any forward looking statements, on the basis of any subsequent development, information or events, or otherwise. The information contained herein is subject to change without notice and past performance is not indicative of future results. The Company may alter, modify or otherwise change in any manner the content of this press release, without obligation to notify any person of such revision or changes.

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